



Inchcape is a leading, international automotive distributor and retailer operating in 31 mature and emerging markets. Inchcape represents the world's leading automotive brands. Inchcape, which has been listed on the London Stock Exchange since 1958, is headquartered in London, employs over 16,000 people and has scale operations in the UK, Singapore, Australia, Hong Kong, Greece, Belgium, Russia, Finland and Baltics. The group turnover in 2017 was circa £8.9 bn

**Baltic Retail business stream represents retail operations of Ford, Jaguar, Land Rover, Hyundai, Mazda and Mitsubishi brands across 3 Baltic countries. WE ARE LOOKING FOR TALENTED PROFESSIONAL TO JOIN OUR MANAGEMENT TEAM IN ONE OF BALTIC COUNTRIES IN A ROLE OF (as of place of residence)**

## FINANCE & INSURANCE PRODUCT MANAGER BALTICS

### JOB RESPONSIBILITIES

- Build & implement regional Finance & Insurance (F&I) strategy;
- Maximize sales of F&I products within the business stream by developing innovative sales and marketing strategy for the products;
- Develop robust F&I products and processes to increase revenue;
- Meet annual, quarterly and month budget objectives in the sale of F&I products
- Build strong network and relationship with Banks, Finance and Insurance companies;
- Effectively support sales departments in planning and selling financial products;
- Monitoring and analysing market and region figures regarding the segment, consumers, competitors' actions and the performance of the product/service/department in all the business units.

### WE EXPECT OUR CANDIDATES TO POSSESS

- University degree, preferably in Finance / Banking or related field with min 3 years in senior role;
- Business understanding and financial abilities;
- Financial analysis abilities and strong numerate skills;
- Demonstration of effective and proven sales abilities at senior level;
- Product development and process creation across several countries experience;
- Effective communication and presentation skills;
- Excellent influencing abilities;
- Excellent English.

### JOINING OUR TEAM YOU MAY EXPECT

- Become a part of professional and dedicated management team
- Gain great international experience across the region and Inchcape group;
- Competitive remuneration package;
- Every day opportunities to develop and grow;
- Career opportunities.

**WE ARE PASSIONATE ABOUT WHAT WE DO!**

**APPLY TO JOIN US!**

Please submit your CV in English language to [cv.lietuva@Inchcape.lt](mailto:cv.lietuva@Inchcape.lt)

NB: be aware that only second round candidates will be contacted.

